

# FREE Webinar Thursday Series

**USABLE STRATEGIES** that will increase your confidence and **immediately** help you. Join us for our 2012 FREE Webinar Series designed for REALTORS® in every stage of the profession.



**Matthew Ferrara**

**Social Media Super Tips**  
November 4, 2011, 10 a.m.

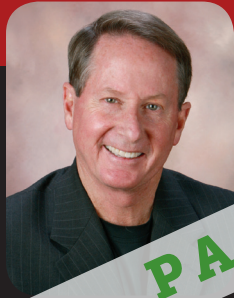
PAST WEBINAR



**Greg Herder—  
Hobbs Herder**

**Getting Your Listings to  
Sell in Any Market**  
December 15, 2011, 10 a.m.

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**Chris Bird**

**Taxes—Becoming an  
LLC, Sole Proprietor**  
January 12, 2012, 10 a.m.

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**Aaron Rice**

**Navigating Short  
Sales Successfully**  
February 2, 2012, 10 a.m.

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**Pat Hiban**

**6 Steps to 7 Figures**  
March 1, 2012, 10 a.m.

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**Tom Ferry**

**Agent Survival/Building  
Your Business Through  
Lead Generation**  
March 8, 2012, 10 a.m.

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**Legal Team**

Chuck Kasky/Colette Massengale

**Solving the Mysteries of the MAR Contract**

May 3, 2012, 10 a.m.



**Steve Harney**

**Keeping  
Current Matters**

June 7, 2012, 10 a.m.

We will send a sequence of reminders to register. ***If you're not receiving them,*** and don't want to miss these valuable FREE Webinars, let us know at ***info@mdrealtor.org.***