

**MAR LEADERSHIP ACADEMY –**  
*Preparing Tomorrows Leaders Today*



◀ **PARTICIPANT APPLICATION – 2017-2018** ▶

**INSTRUCTIONS:** Applicant must have been licensed since February 1, 2017.  
Type or print information clearly and complete each section fully.  
Application must be signed and **returned no later than August 1, 2017.**

**I. PERSONAL DATA**

Date: \_\_\_\_\_  
Full Name \_\_\_\_\_ Nickname Preferred \_\_\_\_\_  
Home Address: \_\_\_\_\_  
Business Address: \_\_\_\_\_  
Home Phone: \_\_\_\_\_ Business Phone: \_\_\_\_\_  
E-mail Address: \_\_\_\_\_ Fax: \_\_\_\_\_  
Year Licensed: \_\_\_\_\_ Years in REALTOR® Assn. \_\_\_\_\_  
How did you hear about the Academy? \_\_\_\_\_  
Real Estate Specialty (check all that apply):

- |                                    |                                     |  |   |                                      |
|------------------------------------|-------------------------------------|--|---|--------------------------------------|
| <input type="checkbox"/> Appraisal | <input type="checkbox"/> Commercial | <input type="checkbox"/> International | <input type="checkbox"/> Property Mgmt. | <input type="checkbox"/> Residential |
| <input type="checkbox"/> Auction   | <input type="checkbox"/> Counseling | <input type="checkbox"/> Land          | <input type="checkbox"/> Relocation     | <input type="checkbox"/> Resort      |

Other: \_\_\_\_\_

Real Estate Designations Earned (check all that apply):

- |                              |                               |                              |                              |                                |                              |                              |                               |                              |
|------------------------------|-------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|------------------------------|-------------------------------|------------------------------|
| <input type="checkbox"/> ABR | <input type="checkbox"/> CCIM | <input type="checkbox"/> CPM | <input type="checkbox"/> CRS | <input type="checkbox"/> GAA   | <input type="checkbox"/> GRI | <input type="checkbox"/> RCE | <input type="checkbox"/> SIOR | <input type="checkbox"/> SRS |
| <input type="checkbox"/> ALC | <input type="checkbox"/> CIPS | <input type="checkbox"/> CRB | <input type="checkbox"/> CRE | <input type="checkbox"/> GREEN | <input type="checkbox"/> PMN | <input type="checkbox"/> RAA | <input type="checkbox"/> SRES |                              |

Other Certifications: \_\_\_\_\_

**II. EDUCATION – Please specify **highest** level attained.**

- |                                      |  |   |                                       |
|--------------------------------------|--|---|---------------------------------------|
| <input type="checkbox"/> GED         | <input type="checkbox"/> Associates Degree | <input type="checkbox"/> Masters Degree   | <input type="checkbox"/> Trade School |
| <input type="checkbox"/> High School | <input type="checkbox"/> Bachelors Degree  | <input type="checkbox"/> Doctorate Degree |                                       |

Other: \_\_\_\_\_

B. Leadership positions held, special honors and awards received:

\_\_\_\_\_  
\_\_\_\_\_

**III. WORK EXPERIENCE**

Present Firm Name: \_\_\_\_\_

Position: \_\_\_\_\_

A. Briefly describe your responsibilities in your job:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

B. What do you consider your highest career achievement to date?

C. Business/Professional Affiliations (if any) *(Please include local Board of REALTORS®, MAR and NAR involvement as well as business affiliations.)*

NAME OF GROUP	POSITIONS HELD OR ASSIGNMENTS	PERIOD OF AFFILIATION

#### IV. COMMUNITY INVOLVEMENT

A. Include community, civic, religious, political, governmental, social, athletic and/or other activities. Do not include business/professional activities.

ORGANIZATION	ASSIGNMENT/POSITION	DESCRIBE RESPONSIBILITIES

B. If you have additional *significant* community, civic, religious, political, social, athletic and/or other areas of active involvement, please attach statement:

V. **COMMITMENT** (To graduate from the MAR Leadership Academy, a *participant is required to attend all sessions.*)

**SESSION 1** - ORIENTATION & ORGANIZATIONAL LEADERSHIP – STYLES & VISIONING – **OCTOBER 11, 2017**

**SESSION 2** - ORGANIZATIONAL LONG RANGE PLANNING – LEADING THE ORGANIZATION – **NOVEMBER 15, 2017**

**SESSION 3** - PROFESSIONAL CONDUCT AND GOVERNANCE – **DECEMBER 7, 2017**

**\*SESSION 4** - THE ROLE OF THE ASSOCIATION IN LEGISLATION/GOVERNMENT AFFAIRS – **JANUARY 17, 2018**

**SESSION 5** - EFFECTIVE COMMUNICATIONS – MEDIA RELATIONS – **FEBRUARY 1, 2018**

**SESSION 6** - DIVERSITY IN BUSINESS – **MARCH 1, 2018**

**SESSION 7** - BUSINESS TRENDS & GOAL RE-VISITATION – **APRIL 5, 2018**

**SESSION 8** - CLOSING LEADERSHIP ACADEMY RECOGNITION CEREMONY – **APRIL 17, 2018**

*\* DATE TO BE CONFIRMED*

**MAIL APPLICATION TO: MAR LEADERSHIP ACADEMY, 200 HARRY S. TRUMAN PKWY, STE. #200, ANNAPOLIS, MD 21401**

**INTERVIEW LOCATIONS: PLEASE SELECT PRIORITY ORDER WITH "1". TIME RANGE: 9 A.M. - 3 P.M. (LATER IF NECESSARY)**

**ANNAPOLIS - 8/8 / ANNAPOLIS - 8/24**

**DEADLINE FOR APPLICATION SUBMITTAL IS AUGUST 1, 2017. ALL APPLICANTS WILL BE INTERVIEWED.**

**AFTER INTERVIEWS APPLICANTS WILL BE NOTIFIED OF ACCEPTANCE BY SEPTEMBER 1.**

***I understand the purposes of the MAR Leadership Academy program; and, if I am selected I will devote the time and resources necessary to complete the program. Sessions 1 through 7 are mandatory for completion. If a participant misses one (1) session, he/she will be allowed to continue with the class but will not graduate until the missed session is made up, as approved by the Committee, not later than the next year's program. If a participant misses more than one session, he/she will be asked to withdraw, reapply and repay when he/she is able to make the commitment. No refund will be given. I understand the above commitments and agree to be bound by them in signing this application.***

**APPLICANT SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_**

**PRINT NAME: \_\_\_\_\_**

**Tuition:** If accepted into the MAR Leadership Academy program, you will be personally billed for the \$725 tuition fee with payment due prior to program start for course admittance.